



CAPITAL INTRODUCTION SERVICES

Gallium offers capital introduction services for collective investment schemes. Gallium's capital introduction team combines an understanding of your strategy and our knowledge of investor searches to enable us to make meaningful introductions and provide tailored solutions for your capital raising needs.

Gallium has strong relationships with many different types of investors and has successfully raised new capital from various types of investors such as institutional, private and public pension funds, funds of funds, private banks, family offices, endowments, high net worth individuals, IFA's, venture capital firms and off-shore bonds companies.

The Client

Gallium can assist many different types of client e.g. property managers, asset managers, hedge fund managers, private wealth managers, advisory firms or distributors. Typically, they are looking to expand their business or bring a new product, services or fund to market.

We assist clients on a confidential basis and our team has experience in raising equity and introducing capital for numerous asset classes including residential property, commercial property, bridging loans, mezzanine funding, films, PFI projects, traded endowment policies, fine art, commodities, stocks, shares and intellectual property.

The Service

Gallium invests a lot of time and energy meeting with investors to get a better understanding of their ongoing objectives and requirements to match them with our clients seeking some capital introduction. Unfortunately, capital introduction has no guarantees and it takes a lot of time and effort in getting any equity from potential investors. There is no magic formula that will multiply your funds under management instantly. Experience has taught us that there are many key factors in receiving capital from investors and even when all those are met, success is still not guaranteed but Gallium will do all we reasonably can to help you reach your goal.

Gallium will consider all opportunities for capital introduction but not all are approved and released to our potential investors. Gallium's selective approach is to ensure that we retain credibility with our potential investors.

Our service includes:

- Helping to identify potential institutional investors.
- Helping to identify potential IFA managed investors.
- Presenting suitable alternative investment opportunities to institutional investors.
- Presenting suitable alternative investment opportunities to IFAs and IFA networks.
- Working with SIPP platform to obtain approval for certain alternative investment schemes.
- Introducing placement agents to assist with equity raising from IFAs.

Why Gallium?

- ✓ The executive team of Gallium has more than 30 years of experience in capital introduction and equity raising for alternative investment schemes.
- ✓ The Gallium team has assisted many of the leading institutional and professional investment managers.
- ✓ Gallium can accommodate any asset class.
- ✓ Gallium works with both institutional and private investors.
- ✓ Gallium is vastly experienced and cost effective

We work closely with our clients to deliver a bespoke and effective service

Next Step

If you are interested in the capital introduction service then please contact us to obtain further information and to arrange a meeting to discuss your requirements in more detail.



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